



The Biz: The Basic Business, Legal and Financial Aspects of the Film Industry

Schuyler M. Moore

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Today's film industry is a legal and financial obstacle course that all independent filmmakers must learn to master. In view of this, *The Biz*--a highly accessible overview of the industry's important business, legal and financial aspect--is a must-read for all filmmakers. It includes thorough explanations and discussions of: Film-industry business jargon; Raising financing; Business structuring; Securities laws; Budgeting essentials; Dealing with the guilds; Loans; Completion guarantees; The legal and financial ramifications of distribution deals; Calculating net profits; Film-industry accounting practices and contingent payments; Copyright, publicity, and trademark laws; Screen credits; Talent demands; Litigation problems; Bankruptcy; Taxation of film companies; The Internet distribution of film . . . and much more. *The Biz* also includes a dozen useful sample forms and agreements.

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