



# Speak To Win: How to Present With Power in Any Situation (Audiobook CD)

*-Brian Tracy-*

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Over the years, world-renowned success expert Brian Tracy has delivered more than 4,000 presentations and spoken personally to more than 5,000,000 people in 46 countries. His ability to deliver a winning speech and verbally communicate his ideas effectively has helped to transform his life and career, making him the person others look to when deciding to take control of their own lives. Now, in Speak to Win, Tracy tells listeners how to master the art of the winning speech - and use it to achieve their most impossible-seeming goals! Phenomenally successful people know that speaking well can help them gain the respect of others, make them tremendously more valuable to their company, and get them positive, enthusiastic attention from influential people who can open important doors for their life and career. The listener's ability to confidently address an audience of any size or type is the key to supercharging their ascent up the ladder of life - not to mention that people who speak and present well are instantly and naturally assumed to be more talented and intelligent than those who don't. The art of speaking can be systematically learned - and if the listener has the desire, discipline, and determination - not to mention one of the world's greatest presenters as his teacher - he too can become a persuasive and powerful speaker. Tracy reveals time-tested tricks of the trade he can use to present powerfully and speak persuasively, whether in an informal meeting or in front of a large group of people. Listeners will learn how to: become confident, positive, and relaxed in front of any audience \* grab people's attention from the start \* use body language, props, and vocal techniques to keep listeners engaged \* transition smoothly from one point to the next \* use humor, stories, quotes, and questions skillfully \* deal with skepticism when presenting new ideas \* wrap up strongly and persuasively

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